



7901 JONES BRANCH DRIVE

Tenant Advisory + Workplace Solutions

Transwestern has managed Vectrus Corporation's global corporate real estate account since competing for the work in June 2019. Shortly thereafter, Vectrus was selected as one of three contractors for an \$85B Army contract and wanted to position itself at the forefront of the government sector by upgrading its facility in Alexandria, Virginia, which had been inherited in an acquisition.

The existing space was outdated and coupled with a location that was not ideal for the company's workforce. The decision was quickly made to look elsewhere, ultimately leading Vectrus to 7901 Jones Branch Drive, otherwise known as the Shenandoah Building, a nine-story, 201,413-square-foot property in the Tysons Corner submarket.

The location, aggressive financial terms, and considerable building amenities achieved Vectrus' desire to affect company culture and brand image with a modern building and space design that not only reduced facilities costs, but also enhanced its ability to recruit and retain a high-quality workforce.

Vectrus committed to a full-floor, 24,411-square-foot space for a 10+ year term.

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"We leveraged an existing termination option and utilized our toolkit to identify the most beneficial submarket to meet Vectrus' goals: decrease commute times for the existing workforce, attract high-quality talent, and reduce overall occupancy costs."

Kirk Boyd & Mike Wiley
Executive Vice Presidents